

Media Contacts:

Lisa Minneci

201.984.3024

lminneci@revelwood.com

Twitter: [@revelwood](https://twitter.com/revelwood)

Marie Rourke

WhiteFox Marketing (for Ingram Micro Inc.)

714-292-2199

marie@whitefoxpr.com

Revelwood Earns IBM Excellence Award from Ingram Micro's VentureTech Network

Prestigious IBM Business Analytics Consulting Firm Receives Top Honors from Industry's Largest Technology Distributor and Premier North America Channel Partner Community

PARSIPPANY, NJ—November 12, 2013—[Revelwood](#), an [IBM Premier Business Partner](#) and leader in designing and implementing IBM Business Analytics applications, has earned the VTN Annual Spotlight IBM Award for Excellence by Ingram Micro's VentureTech™ Network (VTN), the IT industry's premier North American channel partner community. The honor was announced at Ingram Micro Inc.'s (NYSE: IM) 14th Annual VTN Fall Invitational in Palm Desert and presented to Revelwood for the company being the first IBM partner worldwide to achieve [IBM Cognos TM1 Gold Accreditation](#) in Business Analytics.

"VTN's IBM Award for Excellence further supports that Revelwood is recognized worldwide as experts in IBM Business Analytics technologies, and particularly, IBM Cognos TM1," said Ken Wolf, president and CEO, Revelwood. "By bringing this level of knowledge to the VTN customer base, we are helping them to push the boundaries in innovative analytics applications.

As a member of VTN, Revelwood has grown its business and expanded its client services to include mid-market businesses to the Fortune 1000. The VTN community as a whole is tracking at four times the IT industry average growth estimated by Gartner Research and generating greater revenues to date than the year prior. The community's overall performance, peer-to-peer engagement and continued leadership have also become measures of excellence for the IT channel at large.

"VTN represents many of the IT industry's most successful and innovative value-added resellers and managed services providers," says John Fago, senior director, channel marketing, Ingram Micro North America. "For 15 years, VTN has continued to lead the way in technology services excellence and we're thrilled to recognize Revelwood as one of the community's top-performers in 2013."

For more information about Ingram Micro's VentureTech Network visit www.im-vtn.com. Activity from the Fall VTN Invitational can be found on Twitter under the hashtag #VTN2013 and on the community's Facebook page at www.facebook.com/venturetechnetwork.

About Ingram Micro Inc.

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving approximately 160 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.ingrammicro.com.

About VentureTech Network

VentureTech Network (VTN) is an exclusive community of 350 technology providers who collaborate to share ideas and resources with the goal of delivering the best value to their clients. VTN members provide the depth of knowledge and breadth of resources of a large nationwide organization, while maintaining the flexibility and dedication of a smaller partner. They are selected by Ingram Micro, the world's largest technology distribution corporation, as the top technology providers in North America. As part of the VTN community, members and clients gain access to more than 10,000 certified technicians and 17 manufacturer partners, a valuable shared resource to service a variety of business and technical needs throughout North America. Visit www.im-vtn.com.

About Revelwood

Revelwood is an IBM Premier Business Partner offering implementation services, training and support that bring ease, speed and flexibility to [financial planning and reporting](#), [business intelligence](#), [financial governance](#) and [sales performance management](#). Combining IBM Cognos Business Analytics software with best practices and pre-configured, out-of-the-box applications like Revelwood's [BPM Suite™](#) and [Performance Toolkit™](#), Revelwood helps companies to accelerate the building and deployment of performance management solutions. Hundreds of successful implementations and proven ROI for dozens of Fortune 1000 and mid-market companies are just a few reasons companies turn to Revelwood for their performance management needs. Additional information on Revelwood can be obtained by visiting www.revelwood.com or calling 201.984.3030.

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